



Phil Urso

Senior Vice President of Sales
CoAdvantage
Tampa, FL

Phil Urso is Senior Vice President of Sales. He brings over 15 years of successful sales leadership in the PEO industry.

Phil joined CoAdvantage in 2012 as Director of Sales for South Florida. In 2015, he became Vice President of Sales for Florida and in 2016 was promoted to Vice President of Sales for the East Region. Phil has a proven talent for developing and executing sales strategy, while building strong teams in the process.

During his tenure, Phil successfully created a new consultative sales process and delivery model that resulted in several consecutive years of growth. He is a four-time recipient of the CoAdvantage President's Club award, presented annually to top performers in the sales organization.

Previously, Phil served in sales leadership roles at ADP TotalSource, Vincam Human Resources, and All Trades Staffing Services.